



# DELTEK VANTAGEPOINT

# EXTENDED PROFILE



## OVERVIEW

Deltek Vantagepoint is a comprehensive ERP solution designed specifically for project-based businesses, particularly those in the professional services sector.

Vantagepoint consolidates critical business functions such as project management, accounting, customer relationship management (CRM), and resource planning into a unified platform. It helps organizations to streamline workflows, improve visibility into performance metrics, and drive profitability.

## BUSINESS SECTORS

Deltek Vantagepoint supports a wide range of industries, particularly those focused on project-oriented workflows:

- **Primary sectors:** Services, Government & Nonprofit Organizations (NPO).

## NOTABLE INDUSTRIES

- **Engineering and Architecture:** Ideal for firms managing complex projects with multiple stakeholders.
- **Construction:** Supports cost tracking, scheduling, and project performance.
- **Consulting and Professional Services:** Tailored for client-facing operations.

## WHAT IS THE DIFFERENCE BETWEEN DELTEK VISION AND VANTAGEPOINT?

Deltek Vantagepoint is the modernized successor to [Deltek Vision](#). It includes a redesigned user interface, enhanced mobile capabilities, and improved workflows for project management, accounting, and CRM. Unlike Vision, Vantagepoint is cloud-optimized and provides a more integrated experience across all modules.

## WHAT IS VANTAGEPOINT USED FOR?

## FEATURE OVERVIEW

Deltek Vantagepoint is used for managing every aspect of a project lifecycle, from initial proposals and resource allocation to financial tracking and project delivery. It is particularly valuable for organizations in engineering, construction, and consulting.



## SOFTWARE SPECIFICATION

<b>OVERVIEW</b>	
PRODUCT NAME	Deltek Vantagepoint
<b>BUSINESS SECTORS</b>	
DISTRIBUTION	✗
GOVERNMENT & NPO	✓
MANUFACTURING	✗
RETAIL	✗
SERVICES	✓
<b>INDUSTRY</b>	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✓
CHEMICAL	✓
CONSTRUCTION	✓
COSMETICS	✓
ELECTRONICS	✓
ENERGY/POWER/UTILITIES	✓

ENGINEERING	✓
FASHION	✓
FINANCIAL SERVICES	✓
FOOD & BEVERAGE	✓
LOCAL GOVERNMENT	✓
MEDIA	✓
MEDICAL & HEALTHCARE	✓
METALWORKING	✓
OILFIELD	✓
PACKAGING	✓
PAINT & ADHESIVES	✓
PHARMACEUTICAL	✓
PLASTICS & RUBBER	✓
PRINT & DESIGN	✓
RENTAL	✓
TELECOMMUNICATIONS	✓
WOODWORKING	✓
CANNABIS	✗
EDUCATION	✗
NONPROFIT	✓

ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✗
PRODUCT DESIGN	✗
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✗
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	✗
SALES	✓
SHIPPING & DISTRIBUTION	✗
SUPPLY CHAIN MANAGEMENT	✗
WAREHOUSE MANAGEMENT	✗
ASSET MANAGEMENT	✓
	✓

DOCUMENT MANAGEMENT	
<b>CUSTOMER SUITABILITY</b>	
ENTERPRISE (1000+ EMPLOYEES)	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
<b>ADDITIONAL PRODUCT INFO</b>	
MULTI LANGUAGE	✓
MULTI CURRENCY	✓
CUSTOMIZABLE	✓
<b>SYSTEM HOSTING</b>	
CLOUD	✓
INSTALLED ON PREMISE	✓
<b>FURTHER INFORMATION</b>	
PRICING	\$30 a month per user

## SOFTWARE SCREENSHOTS

Deltek Vantagepoint >
Cohen and Associates ▾ Period Ending 6/30/2022 ▾ HEY! 34 ⚙️ ?

### Resource View

Actions ▾

Forecast Range: 6 months from 3/1/2024 
Hide if ETC is Zero: Project ▾
Project Filter: In Use ▾
Show: Utilization % ▾ ⓘ

0 Resources Selected
 Pin Selected
 Add Assignments
 Save as Search
 Pinned (13)

Resource/Level <span style="float: right; font-size: 0.8em;">Show Less</span>	Scheduled %	Utilization %	Utilization Target	2024 3/1 - 3/31	2024 4/1 - 4/30	2024 5/1 - 5/31	2024 6/1 - 6/30	2024 7/1 - 7/31	2024 8/1 - 8/31	
<input type="checkbox"/> ▶️  Diane Baldwin	93%	93%	88%	92%	93%	92%	93%	92%	93%	
<input type="checkbox"/> ▶️  Francis Douglas	29%	29%	85%	29%	30%	29%	29%	29%	29%	
<input type="checkbox"/> ▶️  Frederick Byrd	29%	29%	70%	29%	30%	29%	29%	29%	29%	
<input type="checkbox"/> ▶️  Glenn Moreno	29%	29%	88%	29%	30%	29%	29%	29%	29%	
<input type="checkbox"/> ▾  Laura Getson	27%	27%	75%	91%	18%	43%	9%	3%		
<input type="checkbox"/> 199901000 Johnson & Associates				153	30	80	13	6		
<input type="checkbox"/> 200000400 Ipswich Projects					1		1			
Projects Excluded by Filter										
<input type="checkbox"/> ▾  Lee Carlson	29%	29%	85%	29%	30%	29%	29%	29%	29%	
<input type="checkbox"/> RUBO10000 Orlando				49	52	53	47	54	51	
<input type="checkbox"/> ▶️  Leroy Jennings	38%	38%	10%	38%	38%	38%	38%	38%	38%	
<input type="checkbox"/> ▾  Richard Brady	74%	74%	55%	57%	97%	85%	8%	95%	93%	



**Deltek Vantagepoint** | Dashboard | Find Project | Selection | 1 of 1

### Kendall Yards Site Assessment

020191224 | Last modified: 6/5/2022 12:34 pm by Brian Sullivan, Eng. Plan last modified: 5/17/2024 8:30 am by Brian Sullivan, Eng.

**Overview**

Upcoming Milestones

- 05/20/2024 Review of HSA Questions/Comments Due
- 06/17/2024 Pk Team Review Date
- 06/20/2024 Presentation Professional Services
- 06/27/2024 Estimated Completion Date
- 09/20/2024 Draft

PROJECT PLAN SUMMARY (USD)

ACER/UNBILLED/ARBS (USD)

ASSED ACCOUNTS RECEIVABLE (USD)

PROJECT PROGRESS (USD)

Project Summary

- Project Number: 020191224
- Name: Kendall Yards Site Assessment
- Project Type: Environmental
- Responsibility: Lead

Project Details

**Deltek Vantagepoint** | Accounting Dashboard

Financial Summary:

- Revenue: \$1,053,777.82
- Expenses: 304,804
- Profitability: \$1,877,283.67
- Margin: 158.20%
- ROI: 1.35
- Net Income: \$5,026,783.40

Milestones & Budget

Deltek Revenue Breakdown

Deltek Revenue - User Filter

Deltek Revenue by Project Type

Deltek Revenue by Region

**Deltek Vantagepoint** | Principal Dashboard

Revenue By Organization

Employee Utilization This Year

Snapshot

Projects Approaching Budget

Project Manager	Project Number & Name	Contract	Billed	Unbilled (WIP)	Spent	% Spent	Profit	Client
Chris Mehan	19 0001-01-Barnes-Brunswick and	\$83,300 USD	\$6,343 USD	\$0 USD	\$0 USD	7.37%	-\$262,991 USD	Andersen
Francisco Garcia	19 0001-02-Columbia University S	\$431,200 USD	\$639,644 USD	\$0 USD	\$887,628 USD	205.83%	\$1,647,331 USD	Scandens Construction
	19 0010-09-Love Oak Estate - West	\$39,200 USD	\$17,839 USD	\$0 USD	\$186,268 USD	475.18%	\$6,399,171 USD	Northwest Development Group
	21 0001-08-Briggs-Rosewood Plaza C	\$22,300 USD	\$279,683 USD	\$21,000 USD	\$129,491 USD	578.24%	20,421,701 USD	Traxion - New York
	20 0001-09-Huffman Park South Dr	\$147,000 USD	\$262,333 USD	\$29 USD	\$159,961 USD	108.82%	20,963,331 USD	Urban Design/INC

**VP Teams** | SCOPE | TEAM 0001

TRIGGER

- Project Created in Deltek Vantagepoint (Send Email)
- When a Project is Created in Vantagepoint

ACTIONS

- Get Project from Vantagepoint (Retrieve the Project Details)
- Get Employee from Vantagepoint (Retrieve Project Owner Details)
- Select an app and action (Create Project Team in MS Teams)
- Select an app and action (Post Message with Project Details)

Choose an action

- Delete message (Delete message in Microsoft Teams)
- Get user info by principal name or user ID (Get user info by principal name or user ID)
- Post message (Post message to user as Workbot)
- Post message (old version) (Post message to user as Workbot)
- Post reply (Post reply to user as Workbot)
- Post reply (old version) (Post reply to user as Workbot)